



AgriS (SBT) expands growth drivers: Non-sugar segments deliver positive contributions in Q3

Positive Q3 Business Results: Increasing Contribution from Non-Sugar Segments

On April 25, AgriS (Thanh Thanh Cong – Bien Hoa JSC, HOSE: SBT) announced financial report for Q3 FY2025-2026, with increasingly significant contributions from non-sugar business segments, gradually diversifying the Company's revenue structure. Accordingly, net revenue reached VND 8,231 billion (+12.9% YoY), while profit after tax reached VND 245 billion (+14% YoY). For the first nine months of the fiscal year, accumulated net revenue totaled VND 20,336 billion and profit before tax reached VND 649 billion, completing 77% and 68% of the annual targets, respectively.

In the Q3 revenue structure, the sugar segment contributed over VND 6,400 billion, accounting for 78%. Notably, the rice segment exceeded VND 1,000 billion mark for the first time (represents 12.3% of total revenue). Agricultural services also recorded distinct growth, contributing over VND 190 billion (accounts for 2.3% of total revenue), which signals a stronger presence of non-sugar segments in the Company's revenue mix.



AgriS focus its strategic development for the 2025-2030 period on the FBMC product segment.



These results demonstrate that AgriS is closely following its 2025–2030 strategic roadmap under the FBMC model (Food – Beverage – Milk – Confectionery), focusing on high-value products and services. The Company aims for these segments to contribute approximately 40% of the VND 60,000 billion total revenue target by 2030, thereby improving profit margins and enhancing growth quality.

Strengthening non-sugar crop value chains, expanding growth drivers for AgriS

The rice segment continues to show significant progress in both scale and efficiency, contributing positively to overall revenue and profit growth. Within just 6 months of market entry, AgriS has rapidly become one of Vietnam's leading rice exporters, with total yield reaching approximately 94,000 tons as of March 2026. Beyond exporting, AgriS aims to build a comprehensive rice value chain, where value-added rice products will serve as a key growth pillar in the coming years.

In addition to rice, expanding banana and pineapple raw material areas is a crucial milestone of AgriS's 2025-2030 strategy. The goal is to increase cultivation areas by at least fivefold using high-tech farming platforms. AgriS currently operates circular value chain from integrating seedlings, cultivation, processing, and distribution, to optimize efficiency and maximize value. Furthermore, advanced technology for crop management and traceability has been deployed to improve productivity, ensure quality, and meet the increasingly strict standards of international export markets.

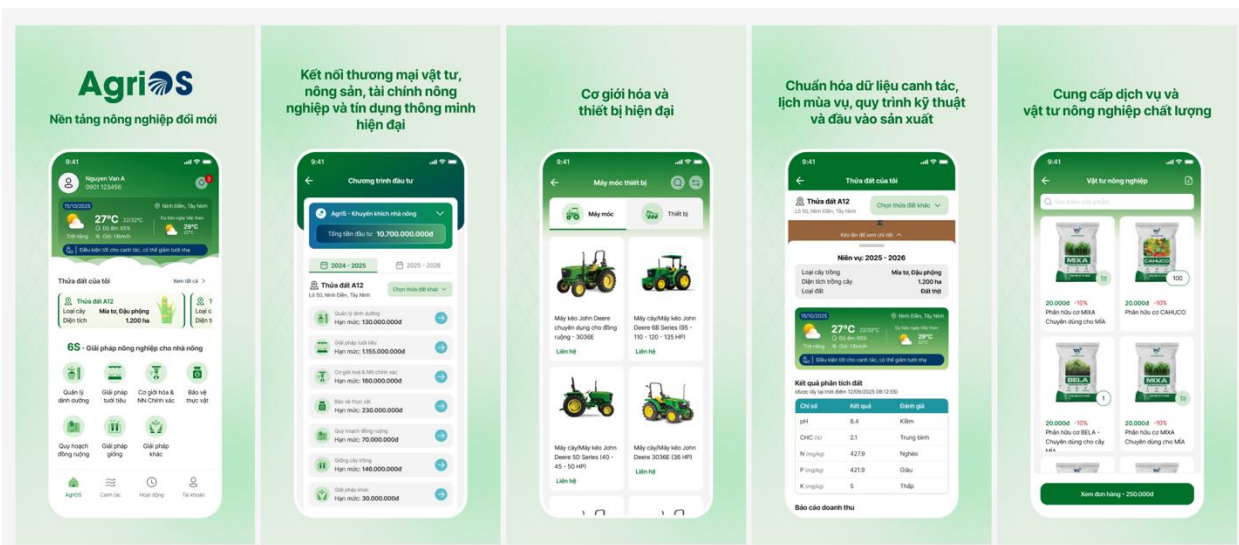


High-tech banana raw material areas with a circular process, meeting international export standards.



AgriS scales up its agricultural services through a strategic partnership with Farmacist – The leading Australian agronomy company.

Following the strategic partnership signed in February 2026, Farmacist's agronomy consulting team has officially joined the One AgriS ecosystem as the core of the R&D Center. This collaboration has launched new business models, including Agricultural Software as a Service (SaaS), Farming as a Service (FaaS), and Data Services. These solutions are integrated into an end-to-end service model—combining agronomic consulting, farm inputs, mechanization, and precision farming—on AgriOS, AgriS's digital operating platform. This support enables farmers and agricultural enterprises in Vietnam, Laos, and Cambodia to access advanced technologies flexibly, optimizing costs and minimizing barriers to initial investment.



The integrated digital agriculture platform (AgriOS - Agri One-Stop Platform) is designed with a microservices architecture, seamlessly connecting data, processes, and specialized agricultural solutions to optimize field operations, enhance productivity, and drive data-driven commercialization.

With the participation of Farmacist, the previously successful high-tech model farm – the Demo Farm – will also be replicated in 2026 across strategic raw material areas in Vietnam, including Gia Lai, Ninh Hoa, and Phan Rang, as well as in regions within Laos and Cambodia.





Farmacist officially joined the AgriS ecosystem in 2026, partnering with the AgriS team to enhance capabilities and accelerate the development and commercialization of agricultural services toward a modern and sustainable direction.

Based on proven results, the Demo Farm model has shown significant productivity improvements compared to the regional average, with yields increasing by 1.9 tons/ha, (27% growth). Within this model, field design, mechanization, and precision farming solutions have boosted labor productivity by 110% while preventing the impacts of adverse weather conditions. The sugarcane cultivation cycle has also been extended to a minimum of 4 years, reducing investment and production costs by more than one-third compared to traditional practices. Additionally, the application of nutrition management and precision farming has helped reduce fertilizer loss and cut greenhouse gas emissions by nearly 1.5 tCO₂e/ha/year.



AgriS's high-tech agricultural service solutions are being widely applied across its raw material areas.



The acceleration of agricultural services is part of AgriS's strategy to deepen its value chain, gradually transitioning from a manufacturer to an integrated agricultural solutions provider. By combining technology, data, and precision farming, AgriS aims to increase value-added per product unit, optimize production costs, and improve overall operational efficiency.

The Q3 financial report reflects clear progress in AgriS's business model transformation. Supported by an expanded value chain and high-tech agricultural services, the Company expects to maintain its growth momentum in the coming periods.



**AGRIS - A MEMBER OF VIETNAM
SUSTAINABILITY INDEX - VNSI20**



For further information, please contact

Investor Relations Department
✉ ir.info@ttcagris.com.vn